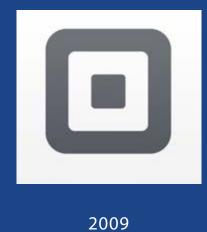


# Let's start with the story of Square...





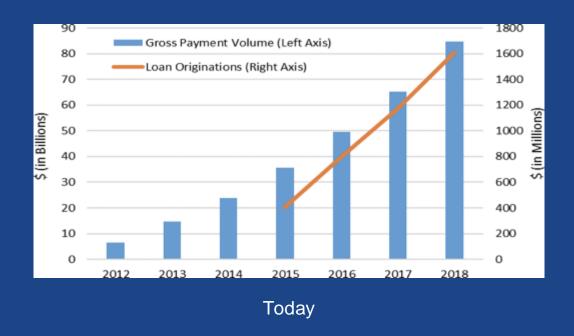
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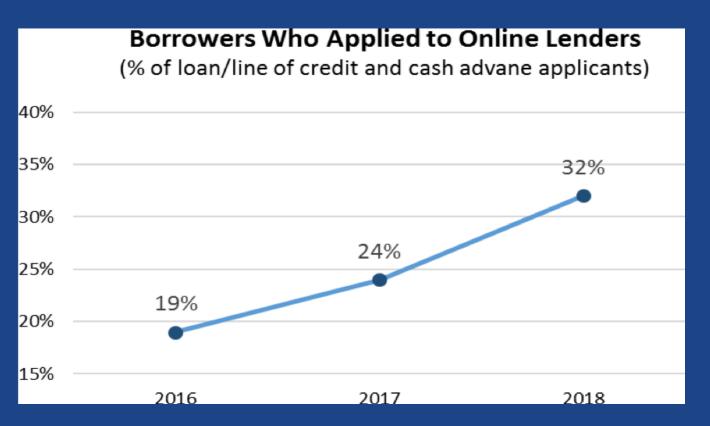


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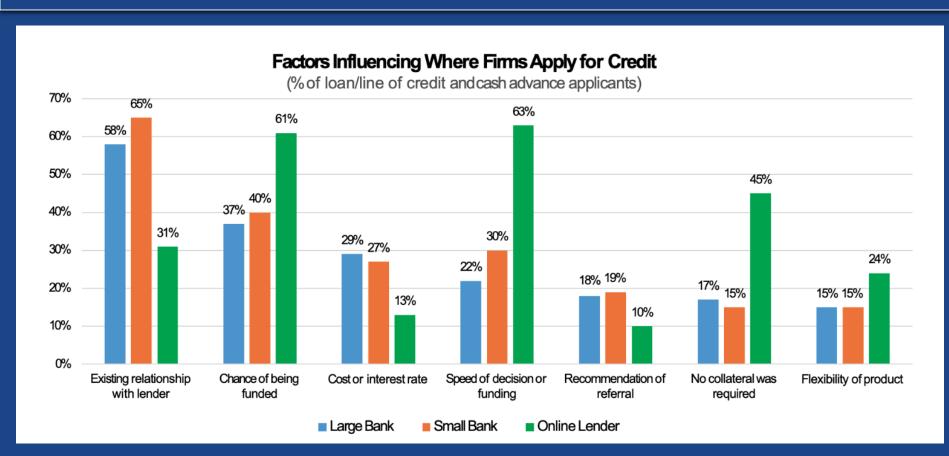


## Small business applications for online lending is increasing



Source: 2019 Federal Reserve Small Business Credit Survey

### Factors influencing borrowers



#### StreetShares<sup>®</sup>: A Market-Tested Lender & Trusted FinTech





# Your customer business loan needs:

Equipment repair
Payroll
Everyday working capital

# Your business loan capabilities?

- ...funded in 24-48 hours?
- ☐ ...uncollateralized?
- ☐ ...with a digital application?
- ...and member servicing?



### You Told us Your Priorities

INNOVATION
Without the
"tech project"

- You know small loans are inefficient
- Remove the manual, lowtech processing
- Do not reinvent small loan underwriting
- The budget is small. Think outside the box.

SATISFACTION Your customers are delighted

- Avoid long approval / funding timelines
- Prevent member frustration from a paper-based application & approval process
- Eliminate multiple touchpoints with members to complete applications

GROWTH You can now compete

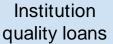
- Become a pre-eminent small business lender
- Focus on larger, higher profit loans
- Use automation and partners to delight business members with loan experience
- Put your resources where you need them most

# The Innovation: Business Lending-as-a-Service



# Business Lending-as-a-Service







Great member experiences



Complete risk management



No Implementation



Compliant and secure





Bank Online Loan Application



Bank Portal for Member Analytics



Bank Portal for Loan Portfolio

# Business Lending-as-a-Service Products

# S treetS hares Term Loan

Funds member immediately.

# Patriot Express Line of Credit

Flexibility for the member when needed.

Up to \$250,000 | 3-36 month terms | Low rates | No prepayment penalties 100% digital loan application | Pre-approvals with no credit impact Same-day underwriting | Next-day funding Digital application, offer, funding, & servicing



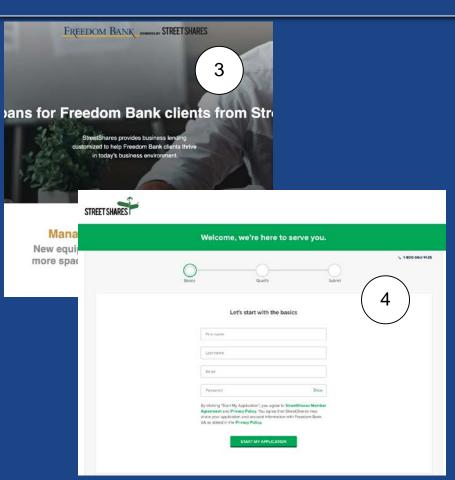
# Helpling Community Banks...

- 1. Expand Product Offering
- 2. Compete in an industry becoming digitized
- 3. Strengthen existing and new relationships
- 4. Partner with a trusted online lender that originates loans, manages all processing, and assumes credit risk

### Our Partnership with Freedom Bank







# Some of Our Partners

- https://www.farmbureaubank.com/Home
- https://www.freedom.bank/

